

**MINUTES - EIG SPRING MEETING
TUCSON AZ
Monday April 20, 10:30 – 12:30**

CHAIR: Bobby Anderes

1. Meeting was opened with a sign in and notice of closed-door session for EIG members only

ATTENDEES	
Bobby Anderes	CMC
Champ Bowden	Akzo Nobel Coatings
Dale Wolf	Western Coating
Fritz Herrmann	Akzo Nobel Coatings
Jack Vanier	Harris Rebar
Jim Riemenschneider	3M
JP Simmet	Simcote
Kuru Varughese	DuPont Power Coatings
Michael Adams	Valspar
Michael Bengé	CMC Coatings
Joseph Glassco	Akzo Nobel
Rick Park	Valspar
Tom Barden	CMC
Mark Wagner	CMC
Wes Colling	Harris
David McDonald	EIG-CRSI
Ted Ferragut	CRSI (Visitor)

2. Reading of Anti-Trust Rules
 - a. The Anti-Trust Rules were presented to each member prior to the meeting.
3. Approval of Agenda:
 - a. The agenda was emailed to all members prior to the meeting
 - b. Motion Adams, 2nd Riemenschneider; Approved Unanimously
4. Welcome/Introductions
 - a. Attendees introduced themselves.
5. Approval of minutes from Fall 2008
 - a. The minutes were emailed to all members prior to the meeting
 - b. Motion to approve minutes
 - i. Motion Adams, 2nd Bengé; Approved Unanimously
6. Certification Committee Report
 - a. A discussion was held as to how proactive EIG wishes to be with promoting the availability of this program
 - i. Currently only 4 plants have signed up
 - ii. AASHTO has made some moves to request the program from CRSI.

- iii. CRSI is discussing expanding the program through NTPEP.
- iv. Currently the program does not have “teeth” and we may wish for pass/fail criteria.
- v. It was suggested that some coaters may restrict sales of bar to certified benders only
- vi. Should be aware of the issue that the certification is for the plant, not the product
- vii. ACTION ITEM: Discuss this issue in Early Summer after details obtained from CRSI regarding AASHTO and NTPEP.

7. Epoxy Technical Committee Report

- a. Discussions were previously held at Certification meeting regarding potential changes to ASTM A775 to eliminate CD testing.
- b. Need to act carefully and seek independent sponsors for such changes.

8. Managing Directors Report

- a. Detailed report from Managing Director is attached.
 - i. Outlined Marketing and Technical accomplishments and goals
 - ii. A marketing tag of “High Performance, Low Cost” is to be used in marketing campaigns.
 - 1. “Most tested, most used” also resonated with members.
 - iii. EIG requested assistance with the International Bridge Conference in June 2009.
 - 1. Riemenschneider has volunteered
 - 2. Additional Volunteers are requested.

9. Budget Approval

- a. A budget was presented
 - i. Income: \$317000
 - ii. Expenses: \$395,000
 - iii. Deficit: \$77,000
 - iv. Current reserve: \$246,000
 - v. Motion to approve Budget
 - 1. Motion Wolf, 2nd Simmet; Approved Unanimously
- b. Future budgets
 - i. Anderes discussed changes in market conditions
 - ii. Use reserve to help delay dues increases until 2011.

10. Old Business

- a. None

11. New Business

- a. Tonnage
 - i. EIG requested data on tonnage to enable performance of EIG and competitors to be determined.
 - 1. Data from national and regional markets was discussed
 - 2. Data from power suppliers was also discussed.
 - 3. A motion that EIG is to develop and present plans for tonnage reports was presented. These plans are to be discussed at the Fall meeting.
 - a. Motion Adams, 2nd Wolf; Approved Unanimously

- b. Transportation Funding
 - i. Ted Ferragut outlined issues relating to Transportation Reauthorization, due to be reauthorized in 2009
 - 1. The Epoxy bar industry is highly dependent on the total value of this reauthorization.
 - 2. CRSI is to develop a Transportation Taskforce
 - a. EIG members may be asked to participate.
 - 3. Programs such as Long Term Bridge Program should be evaluated and potentially supported.
 - 4. CRSI has plans to partner with PCA, but not directly develop lobbying activities.
 - 5. Need to keep closely aligned with the FHWA.
 - c. Request for Presentations
 - i. Benge requested a presentation by EIG to CH2M Hill regarding Wastewater.
 - ii. A lunchbox presentation is to be discussed with the CRSI regional manager
 - iii. Other presentations could be made to Black and Vetch, Bechtel
 - iv. Presentations of parking structures were also suggested.
 - d. Opportunities
 - i. Are there opportunities in LPG terminals?

12. Adjourn

- a. A motion to adjourn (12:25 pm) was unanimously endorsed.

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EPOXY INTEREST GROUP


Epoxy Interest Group Spring Meeting

Tucson AZ
Monday April 20


Epoxy Interest Group of CRSI

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Approval of Agenda


- Modifications?   
- Motion to Approve?      

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Closed Session

- This meeting is closed to general members of CRSI
- Only members of the Epoxy Interest Group are permitted to attend
- If you are not a member of EIG, then you are requested to leave



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Welcome/Introductions

- Please introduce yourself
 - Who you are
 - Who do you work for

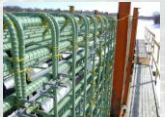


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Anti-Trust Rules

- Please note the documents on the tables regarding anti-trust
- Non-competitive activities
 - Price fixing
 - Market distribution
 - Etc.



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Minutes from Fall 2008

- Were sent to all
- Modifications?
- Motion for approval?



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Reports

- Certification Committee
- Epoxy Technical Committee

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Marketing Goals

- Build a attractive website
- Provide advertising to drive people to website and to register for email/web based information
- Brand EIG
- Update community with current information
- Understand user and influencer community.

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Certification issues

- From the certification committee: ANSI/NTPEP program
- What does the EIG wish to bring back to the Certification Committee?

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Marketing Activities

- Website
 - www.epoxyinterestgroup.com
- New Publications
 - Fast Facts
 - Salt Spray
 - Concrete Construction
- Tradeshows
 - TRB, Virginia Concrete Conference, International Bridge Conference, AASHTO Bridge meeting
- Partnerships
 - Aspire Magazine, American Segmental Bridge Associations (ASBI), American Concrete Institute (ACI)

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Managing Directors Report

David McDonald
B.E., Ph.D., FCI



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EIG Messaging/Themes

- Experience
 - Used by DOTs for over 35 years
 - Your #1 choice in corrosion protection
 - Cost effective performance
 - Most tested, most used
- Availability
 - From Certified plants
 - Available corrosion protection – nationwide manufacturing locations
- Sustainability
 - Sustainable corrosion resistance
 - recycled steel, low VOC coatings, durability

High performance at low cost
Epoxy-Coated Reinforcing

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Technical Goals



- Provide fact based information
 - Correct the misinformed
 - Inform the under informed
 - Develop data where needed
- Become leading source for information on corrosion issues in concrete
- Represent epoxy coated steel industry at technical meetings

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ASTM A775



- NOTE 7—It is recommended that incoming steel reinforcing bars and blast media be checked for salt contamination prior to use. Blast media found to be salt contaminated should be rejected. Steel reinforcing bars found to be salt contaminated from exposure to deicing salts or salt spray should be cleaned by acid washing or other suitable methods to remove salt contaminants from the surface prior to blast cleaning.
- No indications of backside contamination tests
- Recommendation – Make Mandatory
- Remove CD test from ASTM and then from Certification testing

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Technical Activities




- WJE West Virginia Study
 - May/June 2009
- Technical Committee Activities
 - ACI, NACE, NCC, ASTM
- Reports of ECR performance
 - Weyers, Sagues – FDOT
- Competitive Activity
 - Galvanized, MMFX, Stainless, Others?






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Issues




- Florida
- Virginia
- MTO



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Modification to ASTM A775



- Do we learn anything from Rebar CD tests?
 - Not representative
 - Difficult to run
 - Time consuming
 - Do we learn similar information from other tests: profile, salt, backside contamination, bend
- International manufacturers may not follow CRSI recommended QA tests

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Budget Approval Request



• Income:	\$317,700
• Expenses:	\$395,000
– Staff + overhead	\$175,000
– Travel:	\$ 25,000
– Research	\$ 75,000
– Marketing:	\$ 120,000
	• Approximately \$30,000 of the marketing budget should be a one-time expenses.
• Deficit	\$77,300
• Reserve	\$246,598.

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Marketing cost breakdown

• Website -	\$23,000
• Print advertising and placement -	\$36,000
• Sponsorship and Branding-	\$17,500
• Market survey -	\$3,000
• Print material -	\$8,500
• Press Releases -	\$6,000
• Email blasts -	\$3,500
• Newsletter -	\$16,000
• Other -	\$6,500

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Transportation Reauthorization Bill

- Intro: Ted Ferragut
- Discussion

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Old Business

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Tonnage reports

- It is hard to know how we are doing unless we measure something
- Ton of steel vs. ton of cement in bridges
 - PCA data available
- Are you willing to confidentially share tonnage data to me or independent accountant?

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New Business

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Dues discussion

- Bobby Anderes...

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