

CRSI Fall Business Meeting
MINUTES from EIG meeting
October 18, 2009

Mike Adams	Valspar	Kurt Kurby	Valspar
JP Simmet	Simcote	Aaron Wasner	Valspar
Pete Fosnough	Ambassador	Fritz Herrmann	Akzo Nobel
Steve Witts	TEME	Fred Rocha	ABC Coating MN
Alfonso Garcia	ABC Coating, OK	Rick Valenzuela	ABC Coating MI
Ray Baur	CMC	Paul Fredrickson	CMC
Steve Trisch	CMC	Ted Ferragut	CRSI
Denny Bernotas	Titusville Fabrication	Steve Drew	Titusville Fabrication
Bob Marinella	Corrosion Control	Jim Riemenschneider	3M
Wes Colling	Harris Rebar	Dale Wolf	Western coating
Marcelo Acuna	ABC Coating Inc.	Kuru Varughese	DuPont
Craig Dietz	DuPont	Les Woodard	Barker Steel
Bob Simmet	Simcote Inc.	Paul Simmet	Simcoat Inc.
Tom Vaughan	3M	Adam Simmet	Simcote Inc.
Art Tofte	Simcote Inc.	Bill Maniaci	3M
Tom Greenfield	ABC Coating of Illinois	David Acuna	ABC Coating, OK
Ruben Ontiveros	Ambassador Steel	Dave Wasz	BL Downey
Bill Marks	BL Downey	Bobby Anderes	CMC

1. Welcome
 - a. A welcome was extended by Bobby Anderes
 - b. The CRSI document regarding compliance with Anti-Trust regulations was circulated.
 - c. An announcement was made that this meeting was a closed door session for members of the Epoxy Interest Group of CRSI only.
2. Introductions
 - a. Attendees were introduced.
3. Approval of Agenda
 - a. A motion to approve the agenda was proposed by and approved unanimously
4. Approval of Spring 2009 Minutes
 - a. A motion to approve the agenda was proposed and approved unanimously
5. Managing Directors Report
 - a. David McDonald presented a report on the needs and activities of the EIG. This presentation is attached.
 - i. Competition in the bridge market from other corrosion-resistant products was believed to present risk to the industry.

- ii. Price premiums have been paid for other products, opening up a cost “white space”
- iii. Significant discussion revolved around four issues presented by McDonald
 - 1. Fabrication certification
 - 2. Formation of expert task group on 2nd generation coatings
 - a. The goals of this group are to set desired performance standards, not develop new products as this is the task of the coating suppliers and bar coaters.
 - b. Concern was raised as to whether this activity may affect Anti-Trust issues.
 - 3. Develop Field installer/inspector certification program
 - 4. Actively partner with DOT agencies
- iv. Ted Ferragut was invited to discuss relationship with DOTS and methods to partner with these agencies.
- v. From the discussion, a more detailed proposal is to be sent to members of EIG regarding the formation of a coating task group by McDonald.
 - 1. Goals of the task group is to create excitement around the 35 year old product
 - 2. Continued work is to be conducted providing information on the history and performance of ECR.
 - 3. Methods to improve partnerships with State agencies is to be developed
 - a. Without this partnership, product development goals could not be achieved.

6. Budget 2009

- a. McDonald presented the 2009 projected budget
 - i. Income: \$317,000
 - ii. Expenses: \$426,000
 - iii. Reserve at beginning of 2009: \$246,000
 - iv. Reserve at end of 2009: \$137,000
- b. Proposed expenses for 2010
 - i. Total Expenses \$387,000
 - 1. Salary and OH: \$181,000
 - 2. Marketing and Web: \$99,000
 - 3. Travel/Sundries: \$32,000
 - 4. Research \$60,000
 - a. ASTM A955 for MMFX and Epoxy-coated bars
 - b. Field inspection in Florida of marine structures
 - 5. Infrastructure \$15,000
 - a. Used to support methods to become more involved with DOTS
- c. 2010 Dues
 - i. Prepared budgets were distributed to attendees
 - 1. Proposed Budget A: 0% increase for 2010 across all categories
 - a. Income: \$317,000
 - b. This proposal would result in a Reserve of \$67,000 at the end of 2010
 - ii. Proposed Budget b: 15% increase for 2010 across all categories

- a. Income: \$364,000
 - b. This proposal would result in a reserve of \$114,000 at the end of 2010
 - iii. Woodard proposed a 7.5% dues increase for 2010. This did not obtain a second.
 - iv. A motion was forwarded by Simmet for a 10 % dues increase for 2010. This proposal was seconded by Fosnough.**
 - 1. Motion voting:
 - a. 8 For
 - b. 3 Against
 - c. 0 Abstain
 - 2. The motion passed
 - v. The 10 percent EIG dues increase for 2010 is to be forwards to the CRSI Board for approval.**
- 7. New business
 - a. No new business was presented
- 8. Items from Earlier Fall CRSI meetings
 - a. No new business was presented
- 9. Discussion
 - a. No new business was presented
- 10. Questions
 - a. No new business was presented
- 11. Adjourn
 - a. A motion to adjourn was presented and approved.

Respectfully submitted:

David McDonald

Managing Director, EIG.