

EIG Business Meeting Minutes March 9, 2010

ATTENDEES

K Varughese – DuPont

JP Simmet – Simcote

D Wasz – BL Downey

B Anderes (Chair) – CMC

D. Wolf – Western Coating

F. Fuzak – Valspar

S Witts – Teme

K. Kirby – Valspar

M. Adams – Valspar

C Dietz – DuPont

C Carlin – DuPont

M Acuna – ABC Coating

D Acuna – ABC Coating

T Greenfield – ABC Coating

F Rocha – ABC Coating

K Larson – Simcote

W Wojski – Simcote

F Herrmann – Akzo Nobel

M Barrett – Gerdau Ameristeel

J Varnier – Harris Rebar

L Woodard – Barker Steel

Wes Colling – Harris Rebar

J Riemenschneider – 3M

A Stevenson – Valspar

B Maniaci - 3M

D McDonald – EIG Managing

Director (Ex Officio)

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1. Anti-Trust
 - a. The CRSI Anti-Trust Policy was presented for all attendees
 2. Welcome
 - a. A welcome was made by Anderes (Chair)
 3. Introductions
 - a. Attendees introduced themselves
 - b. Based upon the Closed-door meeting policy, non-members of EIG were requested to leave.
 - c. A discussion was held regarding who is and who is not a member of EIG and the requirement for companies to sign up to the EIG to enable attendance.
 4. Approval of Agenda
 - a. The agenda was approved unanimously (Wolf/Simmet)
 5. Approval of Fall 2009 Minutes
 - a. The Minutes were approved unanimously (Wolf/Riemenschneider)
 6. Interest Group Guidelines
 - a. Based upon the CRSI Interest Group guidelines, the following actions were conducted.
 - i. Quorum evaluation
 1. Current EIG membership is 19 and 12 were in attendance at the meeting
 2. Quorum requirements were met.
 - ii. Steering Committee Size Ballot
 1. A motion was put to set the Steering committee at 8 people (Adams, Varughese)
 2. This motion carried unanimously
 - iii. Steering committee term limits setting aside term limits for Steering Members
 1. A motion was put to remove the 2-term limit for the Steering committee. (Simmet, Adams)
 2. This motion carried unanimously

- iv. Election of Chairman
 - 1. The nomination of Anderes was proposed by the Steering Committee
 - 2. Nominations from the floor were requested – being none, a vote was called to elect Anderes
 - 3. Anderes was elected for a period of 3 years, unanimously.
- v. Election for Treasurer/Secretary
 - 1. The nomination of Adams was proposed by the Steering Committee
 - 2. Nominations from the floor were requested – being none, a vote was called to elect Adams
 - 3. Adams was elected for a period of 3 years, unanimously.
- vi. Election for Steering Committee
 - 1. The nomination of additional steering committee members were proposed by the Steering Committee
 - a. JP Simmet – Simcote
 - b. Brice Wager – Gerdau Ameristeel
 - c. Dale Wolf – Far West Steel
 - d. Jim Riemenschneider– 3M
 - e. Les Woodard – Barker
 - 2. Nominations from the floor were requested
 - a. M Acuna proposed himself for the Steering Committee
 - 3. A vote was called and all 6 listed above were elected for a period of 3 years, unanimously.
- 7. Presentation of 2009 year end
 - a. McDonald presented the 2009 year end budget:
 - i. Income: \$307K,
 - ii. Expenses: \$437,
 - iii. End of Year Reserve: \$118K
- 8. Proposed Budget 2010
 - a. McDonald presented the 2010 budget (Attached)
 - b. The budget was approved unanimously (Wolf/Simmet)
- 9. Board liaison presentation (JP)
 - a. JP gave a brief discussion as to his new role as Chairman of CRSI. He indicated that the major issue facing CRSI was financial and this would be a major issue for the Board.
 - b. A discussion was held regarding dues and payments to EIG.
 - i. It was determined that additional investigation was warranted and that this would be presented back to EIG.
- 10. Managing Directors report (DBM)
 - a. McDonald presented his goals for 2010.
 - i. Develop long-range goals for EIG
 - ii. Extend relationships with DOT's and FHWA
 - iii. Continue dialogue with Virginia
 - iv. Open dialogue with Florida
 - v. Develop baseline literature
 - vi. Develop research agenda
 - vii. Continue to pressure competitive products to provide appropriate data
 - viii. Assist with roll-out of Fabricator Certification Program
 - b. The use of e-media instead of print to reduce marketing costs was discussed.
- 11. Old Business

- a. A discussion was held regarding the continued need for the CRSI Epoxy Technical Group. It was believed that keeping this Group within CRSI would enable EIG a potential funding source.
 - b. It was also determined that EIG would add a technical discussion to the EIG agenda.
12. New Business
- a. A request was made by Witts to develop a LEEDS document for Epoxy-coated bars vs. competitive systems
 - b. McDonald indicated he would work to prepare this document.
13. Adjourn
- a. A motion to adjourn was made at 5:45 pm (Riemenschneider, Varughese)

Respectfully Submitted

David McDonald (EIG Managing Director)

Proposed 2010 Budget

Income:	\$339K	
Expenses:	\$387 K	
Salary and OH:		\$181 K
Marketing/Advertising		\$ 99 K
Web	\$12 K	
Marketing documents	\$39 K	
Trade Shows	\$48 K	
Travel, Sundries, Phone		\$32 K
Research	\$60 K	
Infrastructure		\$15 K