

EIG Business Meeting

Loews Chicago, Chicago, IL

Meeting Minutes

Sunday, November 5, 2017

3:00 pm – 5:00 pm

Attendees

*John P Simmet (Chairman) – Simcote

*Pete Fosnough – Harris Rebar

*Mike Barrett – Gerdau

*Steve Hall – 3M

*Jim Riemenschneider – Akzo Nobel

Fritz Herrmann – 3M

Matt Bosway – 3M

Andy Stevenson – Akzo Nobel

Volker Boerschel – Akzo Nobel

David Acuña – ABC Coating (OK)

Marcelo G. Acuña – ABC Coating (OK)

Marcelo J. Acuña – ABC Coating (OK)

Tom Greenfield – ABC Coating (IL)

Freddie Rocha – ABC Coating (IL)

Fred Rocha – ABC Coating (MN)

Carrie Sayers – ABC Coating (MI)

Chris Lopez – Axalta Coating Systems

Rob Phillippi – IFS Coatings

David Wasz – BL Downey

Scott Stevens – Dimension Fab

Bill Maniaci – Simcote

Paul Simmet – Simcote

Wes Wojski – Simcote

Tony Del Percio – Valspar

Jeff Rogozinski – Sherwin-Williams

Derrick Castle – Sherwin-Williams

Paul McCrory – Sherwin-Williams

Kevin Simpson – Sherwin-Williams

Jonathan Sowins – Sherwin-Williams

David Jordan – Western Coating

Bob Marinella – ReSteel

Todd Strohm – Lane Enterprises

Glenn Eder – JC Supply/Simplex

Sarah Bazey – JC Supply/Simplex

Todd Weishaupt – Harris Rebar

Tim Smock – CMC

Nathan Breen – Howe & Hutton, Ltd (Counsel)

Not in Attendance:

*Marshall Bonds – CMC

* Steering Committee member

1. Meeting convened at 3:01pm.
2. Anti-Trust

Chair JP Simmet called the meeting to order and made attendees aware of Anti-Trust requirements of CRSI meetings and that the meeting would be held in accordance to them.

3. Welcome
 - a To conduct business, quorum if 8 member company representation is required.

b 15 of 19 member companies represented (quorum is met).

4. Introductions

All present introduced themselves.

5. Approval of Agenda (Wasz – Unanimous)

6. Approval of March 13, 2017 Minutes (Acuña-Unanimous)

7. Chairman's Report

a Membership Communication & Steering Committee Structure:

Steering committee is only advisory to the EIG Managing Director for issues that arise between meetings.

Would like to keep it small, as it is easier to schedule conference calls with fewer people.

Proposed Slate:

Thru 2020 unless noted:

Marcelo Acuña (ABC)

Tony Del Percio (Valspar)

Dave Wasz (BL Downey)

Glenn Eder (JC Supply/Simplex)

Marshall Bond (CMC)

Pete Fosnough (Harris Rebar)

JP Simmet (Simcote)

Mike Barrett (Gerdau) (2018)

Jim Riemenschneider (Akzo Nobel) (2018)

Steve Hall (3M) (2018)

Motion to Approve the Slate (Rogozinski – Unanimous)

b Managing Director Search

Chairman led discussion on the fact that the search has been on hold as there has not been a CRSI CEO to participate in the selection. Nonetheless, the initial advertisement in the Spring yielded few candidates. Since then Pete Fosnough has expressed an interest in the position.

The Chairman asked for guidance on whether the group approved pursuing Pete or would the group prefer initiating another national search.

A blind ballot was conducted and the group voted unanimously for the Chairman to pursue the opportunity with Pete.

c Budget

Performance YTD:

Sep-2017 YTD	Actual	Budget	Variance	2017 Budget
INCOME	317,192	277,500	39,692	\$ 370,000
Staff	27,527	180,000	(152,473)	\$ 240,000
Consultant/supplemental staff	66,971	-	66,971	-
Epoxy Literature	11,125	30,000	(18,875)	\$ 40,000
Shows	871	11,250	(10,379)	\$ 15,000
Web	7,944	6,000	1,944	\$ 8,000
Sundries, Travel, Supplies	17,199	41,250	(24,051)	\$ 55,000
Research	-	37,500	(37,500)	\$ 37,500
EXPENSES	31,637	306,000	(174,363)	\$ 395,500
Surplus / (Shortage)	85,555	28,500	214,055	\$ (25,500)

Proposed Budget for 2018

Reserve at \$598,982 as of Sep-17	2018 Budget
INCOME	\$ 380,000
Staff	\$ 250,000
Consultant/supplemental staff	\$ -
Epoxy Literature	\$ 40,000
Shows	\$ 15,000
Web	\$ 8,000
Sundries, Travel, Supplies	\$ 57,200
Research	\$ 37,500
EXPENSES	\$ 407,700
Surplus / (Shortage)	\$ (27,700)

Would like to have Marketing as a separate line item

Proposed 2018 budget represents a ~4% increase over 2017

Motion to approve the proposed budget (Acuña – 14 Yes / 1 No)

d Web “Community/Forum” for EIG

Wes Miller proposed the concept of an online community (forum) for users to share experiences with epoxy projects.

The community would require registration for access.

EIG would review the content before it gets posted.

Would take several years to develop the content.

DOT's are NOT allowed to use social media at work; but the community would be permitted.

Overall agreement to continue to pursue the concept with cost information to be presented at the EIG Spring meeting.

8. Old Business

a Research Funding for 2018

As no money was spent in 2017, once a Managing Director has been selected, a list of projects should be finalized and presented to EIG.

The plan is to push the 2017 Research Funding into 2018

b ASTM Committees and Specifications

CGR (Continuous Galvanized Rebar) A1094 appears to be a strong potential threat to the epoxy market.

Plant is being commissioned in Tulsa area by AZZ and is expected to be on-line by 2018

University of Kansas is conducting research for OKDOT that compares Uncoated, Hot-Dipped (A767) and CGR (A1094) corrosion initiation and rates.

c Epoxy Fabrication Certification

KS, MNDOT and NC are considering it to be required

d NTPEP status – ongoing

- i NTPEP is developing a “work-plan” with a target draft to be completed March 2018
- ii CRSI will have the opportunity to review before “roll-out”
- iii 2019 anticipated to be the earliest for implementation.

9. New Business

10. Adjourn

Chairman thanked the group for their attendance and active engagement.

The meeting was adjourned at ~4:00pm by Chairman JP Simmet.

Respectfully submitted,
Pete Fosnough
Secretary